



BUILD
A BUSINESS
YOU CAN BE
PROUD OF

LAUNCH YOUR OWN **OFFICE COFFEE SERVICE COMPANY**

A proven turn-key business opportunity that puts 100% product profit in your pocket—backed by over 25 years of industry experience, premium products, and a partner committed to helping you succeed.

OWN YOUR BUSINESS.

BUILD THE RELATIONSHIPS. GROW AT YOUR PACE.

ESPRESSO-ETC.!

OFFICE COFFEE SERVICES



WHY DISTRIBUTORS LOVE THIS OPPORTUNITY

BUILD YOUR BUSINESS YOUR WAY

This is the program you've been waiting for. We've built a complete, end-to-end system designed to eliminate the common barriers that hinder most entrepreneurs before they even get started.

100% Gross Profit on Product Sales

Drop Shipping - No Inventory Necessary

Flexible Part-Time or Full-Time

Recurring Customer Relationships

East & West Coast Shipping Support

25+ Years of Industry Experience

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A SMARTER WAY to Build an Office Coffee Business



Our Drop-Ship Model Changes Everything

No Hand Deliveries

Skip the time-consuming routes and manual restocking. We handle all shipping logistics on your behalf— at no cost to you.

Customers Pay Shipping

The shipping costs are passed directly to your customers, protecting your margins and keeping your overhead low.

We Do the Heavy Lifting

All fulfillment and shipping chores are managed by our teams on the East and West Coasts — freeing you up to focus on what matters: growing your business.

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No Routes



Drop-Ship



Full Support



Grow Faster

WHY Office Coffee?

Today's workplaces expect more than a basic pot of coffee. Employees want café-quality beverages, healthier choices, premium teas, filtered water, and exceptional service—all delivered by a dependable local provider. Businesses throughout the country are upgrading their breakrooms, creating tremendous opportunities for entrepreneurs who can deliver a complete office coffee solution.

The Market Is Growing



Businesses are heavily investing in employee amenities.



Reliable local service is highly valued over out-of-area unknowns.



Bean-to-cup coffee machines are replacing traditional brewers.



A single supplier of coffee, tea, water, and supplies is preferred.

WHY Become an Espresso-Etc! Distributor?

Whether you're looking for a new career, additional income, or a scalable business, Espresso-Etc! office coffee service offers recurring customer relationships and long-term growth potential.



Build your own business



Nationwide drop shipping



No franchise fees



Proven systems



Premium coffee equipment and products



Ongoing training and support

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WHY Partner with Espresso-Etc!

Starting a business is easier when you have the right support behind you. For more than 25 years, Espresso-Etc! has helped entrepreneurs like you build exceptional office coffee service businesses.

With our industry knowledge, supplier relationships, and proven systems, you gain a competitive advantage from day one. Instead of figuring it all out on your own, you'll have an experienced team guiding you every step of the way.

You'll Access:

- Premium office coffee machines
- Fresh-roasted coffee beans
- Specialty beverage catalog
- Advanced water systems & filters
- Breakroom supplies, and more



- Nationwide drop shipping
- Sales materials
- Business guidance
- Technical support
- Marketing assistance

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A small example of the hundreds of businesses that choose Espresso-etc! for their office coffee services.

HOW Our Program Works

Five Simple Steps:

① Become an Independent Distributor

Your Journey Begins

Join the Espresso-Etc! distributor program and gain access to premium coffee equipment, trusted suppliers, proven systems, and an experienced team committed to your success.

② Build Relationships with Local Businesses

Connect with Your Community

Meet with office managers, business owners, and HR professionals who are looking for better workplace coffee and breakroom solutions.

③ Recommend the Right Solutions

Help Customers Create Better Breakrooms

Recommend coffee machines, premium beverages, water systems, and breakroom products tailored to each customer's needs.

④ Receive Fulfillment Support

You Sell. We Help Deliver.

Our nationwide fulfillment network helps streamline product shipping and logistics, allowing you to spend more time serving customers and growing your business.

⑤ Grow Your Business

Repeat. Expand. Succeed.

As your customer base grows, you'll continue building recurring product sales while creating long-term business relationships.

Built for Long-Term Success

Unlike many businesses that require significant inventory, warehouse space, or daily delivery routes, our distributor model helps simplify operations so you can **focus on what matters most—building relationships and growing your company.**

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Everything You Need to Get Started

You're not starting from scratch.

You're joining a proven system.

Premium Equipment

Offer modern bean-to-cup specialty coffee systems.

Quality Product Line

Coffee, tea, water coolers, filtration, snacks, and more.

Marketing Materials

Professional resources to help you grow.

Training

Learn products, sales, and customer support.

Technical Assistance

Experienced help when you need it

Business Coaching

Advice from people who've been doing this for decades.



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YOUR SUCCESS is Our Success

**Our relationship doesn't end after you become a distributor.
It begins there.**

Because our business grows when yours grows, we're committed to helping you build lasting customer relationships and a successful company.

From your first customer meeting to your hundredth installation, you'll have experienced professionals available to answer questions, share best practices, and help solve challenges.

**This is more than a supplier relationship.
It's a partnership.**

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READY When You Are.

Whether you're exploring a career change, adding a new revenue stream, or building a business from the ground up, we'd love to learn more about your goals.

Let's have a conversation.

No pressure.

No hard sell.

Just honest answers from people who understand the office coffee industry.



WE Make Easy.

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Build a Business

That Makes Every Coffee Break Better.

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